

Attila: a Negotiating Agent for the Game of Diplomacy, Based on Purely Symbolic A.I.

Extended Abstract

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ABSTRACT

The board game of Diplomacy is considered one of the most challenging test cases for automated negotiation. While many bots have been developed for this game, very few of them are able to negotiate successfully, and the ones that do have been trained on large data sets of human example games. This makes it hard to apply the same techniques to other games or negotiation scenarios for which no human knowledge is (yet) available. Furthermore, since those bots were trained using deep learning, they are essentially black-boxes for which it is hard to understand how they work. So, these bots do not help us much in gaining a better understanding of strong negotiation techniques. We therefore present a new Diplomacy bot, called Attila, that is purely based on symbolic A.I. techniques. It makes use of an existing oracle for the tactical part of the game, called the 'D-Brane Tactical Module' (DBTM). We explain how the DBTM can be converted into a search algorithm for automated negotiation and we present experiments that show that Attila strongly outperforms several state-of-the-art Diplomacy bots.

KEYWORDS

Automated Negotiation; Diplomacy

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1 INTRODUCTION

Diplomacy is a board game for seven players, which need to form coalitions and negotiate with each other. Each player has a number of armies that are placed on a map of Europe, and the goal is to conquer the so-called *Supply Centers* (SC) on this map. One can say that Diplomacy consists of two 'layers': a *tactical layer*, involving the players moving their pieces over the board, and a *negotiation layer*, involving the players negotiating with each other about those moves. Good players need to master both aspects of the game.

Although Diplomacy has been studied by A.I. researchers for a long time [13, 14], most bots that have been developed for this game

are not able to negotiate [11, 16, 18, 19], or have only been shown to outperform a very simple bot called DumbBot [7, 10, 17, 20]. One of the strongest bots that have been developed is called D-Brane [6]. This bot is much stronger than DumbBot and it was shown that, even if D-Brane did not negotiate, it would still outperform some of the above mentioned negotiating bots. However, it was also shown that with negotiations D-Brane only performed marginally better than without negotiations.

D-Brane consists of two separate modules, namely a tactical module and a negotiation module, that each focus on the two respective layers of the game. Its tactical module (the DBTM) was made publicly available to allow other researchers to implement new negotiation algorithms on top of it. This allows researchers to focus purely on the development of negotiation algorithms without having to care about the tactical aspects of the game.

Since then, many bots have been implemented by adding a new negotiation algorithm on top of the DBTM, but none of them resulted in a clear increase of performance with respect to the non-negotiating D-Brane. One such agent, called AlphaDip [15], did show some improvement over D-Brane, but the authors still concluded that this improvement was very small. To increase the attention of the automated negotiations community to the game of Diplomacy, the annual Automated Negotiating Agents Competition (ANAC) hosted a special Diplomacy league from 2017 till 2019. However, none of the agents that were submitted to this competition managed to clearly improve over the non-negotiating D-Brane [1, 3].

A major breakthrough, however, was made recently by a team of researchers from Meta, who implemented a negotiating Diplomacy bot that was able to beat human players [8]. Their approach used a deep-learning model that was trained on a database of games played by humans. Similarly, a team from DeepMind also implemented a successfully negotiating bot, trained on human data [12].

While the key challenge of Diplomacy has now been tackled using deep learning, this approach has two downsides. Firstly, the aforementioned bots are essentially black-boxes, which makes it very hard to tell *why* they are successful. They therefore do not help us much in gaining more insight into the topic of automated negotiation.¹ Secondly, the fact that both of these bots required a large corpus of human data to be trained means that one cannot follow the same approach to apply negotiation to other games or use cases for which no such data is (yet) available.

We therefore present a new negotiating Diplomacy player, called Attila (Advanced negoTiaTing dipLomAcy bot), that is based on

¹One could try to gain such insight using techniques from Explainable A.I., but to the best of our knowledge this has not been done for those bots.



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purely symbolic A.I. techniques, and we show that it outperforms several state-of-the-art Diplomacy bots. The source code of Attila has been made publicly available at:

<https://www.iiia.csic.es/~davedejonge/downloads>.

2 ATTILA

For the implementation Attila we followed an approach that was suggested in [3]. That is, we applied a trick that allowed us to use the DBTM not only for the tactical layer of the game, but also for the negotiation layer. This trick consists in pretending that we are controlling the armies of two different players (the one played by our agent, plus its coalition partner) and asking the DBTM to find the best moves for this combined player. These moves can then be proposed to the coalition partner as a potential deal. This idea may seem simple, but, to the best of our knowledge, no one else has tried this approach in the game of Diplomacy before. Given the proposal found by the DBTM we then make small random mutations to it, to generate more alternative proposals. In order to determine when to propose which proposal, Attila applies a combination of a time-based strategy [9] and the MiCRO strategy [2].

While the implementation of our bot is entirely specific to Diplomacy, we think that the underlying ideas can be generalized to other games or negotiation scenarios as long as one has access to some algorithm to determine good actions for an individual non-negotiating agent. For example, in [4, 5] a scenario was described in which logistics companies negotiated to exchange their truck loads. In this scenario one can use the same approach by pretending all truck loads belong to the same company, and then finding the optimal solution for that one company.

3 EXPERIMENTS

Our experiments were implemented on the BANDANA framework [6], and were conducted on a laptop with 11th Gen Intel Core i7-1165G7@2.80GHz CPU, 16 GB RAM, and Windows 11. We made sure that each game was automatically stopped after 80 rounds (i.e. after the Winter 1940 phase) and solo-victories were disabled (so a game would continue even if one of the players had 18 or more SCs). Furthermore, any agreement between players was considered officially binding, so players always had to obey their agreements. Deadlines were set to 3 seconds per round. We verified that all conclusions were statistically significant (with $p < 0.01$).

Our first experiment involved 4200 games with two instances of Attila and five instances of the non-negotiating D-Brane and we observed how many SCs each agent captured. The results are displayed in the right-hand column of Table 1. We see that the two Attilas each score an average of 8.40 SCs per game, while the non-negotiating D-Branes each only score 3.44 SCs. So, we conclude that Attila is much better than D-Brane.

Next, we repeated the experiment, but this time the Attilas did not negotiate. Instead, we only configured them to not attack each other. The results of this experiment are displayed in the center column of Table 1. We see that in this case the two Attilas each score an average of 5.86 SCs per game, while the non-negotiating D-Branes each only score 4.46 SCs. While this is still an improvement, it is a lot smaller than the improvement achieved by the fully negotiating Attilas. From this we conclude that the improvement

Agent	SCs (Peace)	SCs (Negotiation)
Attila	5.86 ± 0.07	8.40 ± 0.08
D-Brane	4.46 ± 0.03	3.44 ± 0.03

Table 1: The number of SCs scored by each agent (averaged per game and agent instance) in two settings with two instances of Attila against five instances of D-Brane.

Agent	SCs
Attila	6.80 ± 0.20
D-Brane	4.55 ± 0.08
Gunma	3.80 ± 0.12

Table 2: The number of SCs scored by each agent (averaged per game and agent instance), in an experiment with one instance of Attila, one instance of Gunma, and five instances of D-Brane.

of Attila over D-Brane is mainly due to the negotiation among the Attilas, rather than simply due to the fact that they do not attack each other.

In our second experiment we played 420 games with one instance of Attila, one instance of another negotiating agent called Gunma, which participated in the ANAC Diplomacy League of 2018, and five instances of the non-negotiating D-Brane. We observed the average number of SCs captured by each of these agents (per game and per agent instance) and displayed the results in Table 2.

Finally, we ran an experiment with two instances of Attila, two instances of Gunma, two instances of Saitama (another participant of the ANAC Diplomacy League) and one instance of D-Brane. It should be stressed that the agents were anonymous, so Attila did not know which opponent was also a copy of Attila. The results are displayed in Table 3.

From these last two experiments we see that Attila clearly outperforms the other agents negotiating agents.

Agent	SCs
Attila	8.0 ± 0.72
Gunma	4.6 ± 0.68
D-Brane	4.1 ± 1.08
Saitama	2.3 ± 0.31

Table 3: The number of SCs scored by each agent (averaged per game and per agent instance), in an experiment with two instances of Attila, two of Gunma, two of Saitama, and one D-Brane.

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